CADENCE · PILOT SCORECARD

SUCCESS TEST · AGREED NOW

93% on-time at day 30

SUCCESS TEST INVENTED · SAMPLE

DAY-30 ON-TIME, MEASURED

_____ %

PILOT ENDS

_____

THE FOUR PROMISES · WEEK BY WEEK

TICK MET / X MISSED

		W1	W2	W3	W4
01	**Promise kept** — Every drop lands inside the two-hour window the ad sold.	☐	☐	☐	☐
02	**Cost known** — Every route is priced in fuel and hours before the vans move.	☐	☐	☐	☐
03	**People freed** — Every dispatcher is off the phone by eight, back on the floor.	☐	☐	☐	☐
04	**Proof daily** — Every miss is explained the same morning, not in next month's review.	☐	☐	☐	☐

Weekly review sits with the ops director · four weeks, then the day-30 read

THE SCOPING SESSION · THE NEXT STEP

Thursday 12 March

09:00 · 90 MINUTES · YOUR OFFICE · WITH THE DISPATCH LEAD

CONFIRMED FOR

_____

If March is wrong, say so on the day and we will move it.

ILLUSTRATIVE SAMPLE · CADENCE AND HARVEST & CO. ARE FICTIONAL · EVERY FIGURE INVENTED · BUILT BY DECKCRAFT

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