FOUR CHANGES WHEN THE RACK LEAVES THE BUILDING

THE MONEY

Buy becomes rent: a purchase order becomes a bill for what you use.

THE SHAPE

Fixed becomes elastic: size for the curve, not the worst hour.

THE GEOGRAPHY

One room becomes several: the queue doesn't notice a bad night.

THE RULES

All yours becomes shared: the provider guards the building; the data and the keys stay yours.

IF ONE LINE SURVIVES THE WEEK: SIZE FOR THE CURVE, NOT THE WORST HOUR.

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THE TWO FINE-PRINT RULES

THE BILL HAS A DIRECTION

Data in is nearly free; data out is priced. Price the way data leaves before you sign.

THE DOOR HAS A PRICE

Leaving is a real project: export, translate, re-test. Write the exit plan before the entrance.

MONDAY

MON write down every idea that died waiting on hardware; pin it where ops can see it.

TUE pick one workload; sketch its Saturday: peak hour, quiet hour, what each costs.

WED for one system, write your half of the fence: code, data, keys.

THU draft the one-page exit: what leaves, in what format, at what price.

YOUR NEXT IDEA

PIN IT BY THE WHITEBOARD · PRINT AT 100% · DUPLEX, FLIP ON SHORT EDGE

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